

Most of our musical instrument kits are assembled in schools, camps, elder hostels, and similar group settings.

We have designed and prepared these kits to be quickly and easily assembled by amateur builders using a few common tools. You may mix and match to reach the totals. For example, an order for two banjos, two dulcimers, and two dulcimer kits qualifies for the 6 or more price on each of these items. Quantity-discounted orders will be packed in bulk with a single copy of assembly directions, unless you choose the Semi Bulk Shipping option explained below.

The quantity-discount prices listed below are available to institutions using purchase orders and to individuals buying six or more kits, and paying with one check. *If paying for a quantity discount order by charge card please add 3% to the total amount to cover our processing expenses.*

Our website shopping cart does not handle bulk orders at quantity- discounted prices. To order 6 or more kits or instruments, please mail us an order, send us an email message via the "Contact us" feature on the website, send a FAX to 860-423-6019, or call us at 203-281-4515. If you reach our voice mail, please tell us when you would like to receive the order, the shipping address, your name, and telephone numbers where you can be reached during business hours and in the evening when we prefer to return calls. In the tables below:

- Ready to play means instruments are painted/finished, strung and tuned. (You may need to retune before playing). Colors are barn red, teal green, and blue. Barn red will be sent if no color is specified;
- String it yourself means instruments are assembled, painted/finished, and accompanied by strings and instructions for putting these strings on the instrument;
- Kit means pre-cut kits ready to assemble. These are pre-painted only if you have ordered that extra service. The wooden parts of kits will need sanding and finishing with furniture oil, polyurethane or similar product. You will need to glue parts together using glue you provide (we use Elmer's glue.)

**Simplicity Dulcimer**

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$68	\$56	\$50
String it yourself	62	52	45
Simplicity Dulcimer Kit	54	44	36

*Dulcimer Options*

4th string and tuning gear	\$3.50	\$3.00	\$2.50
"extra" fret in scale	2.00	1.50	1.00
Pre-painted soundbox (for kit)	3.50	3.00	2.50
Hourglass shaped soundbox	6.00	5.00	4.00

**Replacement Parts and Accessories**

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Dulcimer melody string	\$.50	\$.45	\$.40
Dulcimer bass string	1.75	1.50	1.35
Dulcimer pick	.50	.45	.40
Banjo strings, complete set	6.00	5.50	5.00
Dulcimer/Banjo 4 mil rain bag	1.00	.85	.75

**Basic Banjo**

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$135	\$120	\$100
String it yourself	125	115	95
Basic banjo kit	99	75	68

**Fireside Banjo**

Ready to play instrument	\$145	\$130	\$110
String it yourself	135	125	105
Fireside banjo kit	109	85	78
Banjo strap	8	7	6

**Fireside Folk Harp**

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$235	\$189	\$179
String it yourself	200	165	155
Fireside folk harp kit	139	125	115
Snark <sup>tm</sup> clip-on electric tuner, (for all instruments)	28	24	20

Shipping: \$8 handling fee plus \$24 per harp, \$2 per dulcimer or banjo, \$2 per kit (any instrument).

Semi-bulk packing: \$1.50 additional per kit. Kit prices above are for *bulk orders* packed with only one copy of the assembly directions, and all parts in bulk. They are intended for workshops where all the kits will be built in one place, under the guidance of a leader. If multiple kits are ordered to be divided among individuals, we suggest *Semi-Bulk* packing, which includes individual parts bags and multiple copies of the assembly instructions.